

Anthony Thomas

Curriculum Vitae

E-Mail – contact@anthonythomas.me.uk

Telephone – 07751 204 743

Employment History

April 2016 - Present

**Tennants Food Ingredients (Charles Tennant & Co Ltd)
UK Sales Manager**

Employed as a UK Sales Manager working on the road/from home to sell natural raw materials into the food and pharmaceutical industries covering a growing customer list with current sales of £2.5million. As well as the normal activities of prospecting and growing sales the role also includes a large amount of product and supplier management. As the UK distributor for 3 major manufacturers in the industry it is my job to liaise, negotiate cost prices and communicate with the suppliers as well as fulfil my sales duties. It could be considered a combined Sales and Product Manager role.

July 2013 – April 2016

**Tennants Distribution Limited (Manchester)
Purchasing Assistant/Commercial Assistant/IT Support**

Employed in a purchasing/commercial assistant role which later involved IT support cover.

Reporting to the Purchasing/Commercial Manager I was in control of the day-to-day purchasing of a large portfolio of bulk chemical products from a wide range of suppliers. This required accurate stock planning based on customer orders, forecasts, seasonal variations, market conditions, supplier availability, lead times & pricing.

The role also involved a large amount of sourcing and re-sourcing of products from a wide range of suppliers using my industry knowledge and supplier analysis/KPIs to judge the performance and competitiveness of suppliers to select the best source for the business. Sourcing across the UK, Europe and the rest of the world gave me experience with the aspects of importing from inside and outside of the EU, including legislation, restrictions, duty, anti-dumping etc.

Very important to this role was maintaining good supplier relationships which included ensuring the meeting of key suppliers regularly.

The commercial aspect of the role required me to organise and complete Tenders/RFX for a wide range of different customers, this part of the role built on my purchasing experience to be able to source and provide the most competitive overall package the business could offer as well as full and accurate completion of customer questionnaires/requirements.

On occasion I was required to act as backup IT Support for 5 sites which covered a range of tasks from day-to-day admin to central server issues.

Feb 2011 – Feb 2013

**The University of Manchester
Research Associate**

Employed to synthesise and conduct investigations and analysis on a novel material (Fluorographene) to support a patent application. Working under strict confidentiality and non-disclosure rules whilst also liaising with consultants, patent attorneys and external analysis agencies.

2000 - 2011 **Brown's Removals, Fitters & Warehouse Managers
Part-Time/Full Time Holiday Work**

Part of a team of Office Fitters and Removers coordinating and conducting office removals, layouts changes and fit outs. Also included filing, archiving, sensitive data destruction and other clerical work when required as well as a period of warehouse management, reorganisation and database creation for easy access and maintenance of a file store.

Professional Skills

My professional skills now cover a wide range of areas across purchasing, sales, IT and scientific research.

- Purchasing
- Sourcing
- Supplier relationships/management
- Data analysis and manipulation
- Sales/prospecting
- Product management
- Costing
- Supply chain knowledge
- Extremely IT literate
- Working within a team
- Working as an individual
- Working in collaboration
- Public speaking & presenting
- Basic web design (HTML/PHP/MySQL)
- Linux based operating systems
- Office IT support

Education

2005 - 2008 **University of Sheffield**

BSc (Hons) – Chemistry

3 Year undergraduate degree covering all the essentials of Chemistry. Skills acquired include data handling, Excel and Word proficiency and working as part of a group.

2003 - 2005 **Holy Cross Sixth Form College, Bury (A-Levels)**

Chemistry – C, Physics - D, Politics – D, General Studies – D.

1998 - 2003 **St.Gabriels RC High School, Bury**

9 A*-B GCSEs, Including Maths (A*), Double Science (AA), English Literature (A), English Language (B).

Activities and Interests

Hobbies

My hobbies include travelling, music, hobby electronics, web design, photography and some DIY. Hobby electronics being the activity that tends to take most of my interest currently - covering projects involving Arduinos, Raspberry Pis, ESP8266s, home automation with some PCB design.

Sport

TaeKwon-Do

Over the past 20 years TaeKwon-Do has been my main recreational interest and in that time I have achieved the grade of 3rd Degree Black Belt. I was in the past selected as part of the national team, winning national and international competitions. As part of my training I became a fully qualified TaeKwon-Do instructor and have in the past acted as an assistant instructor at my local TaeKwon-Do School.